



Cleveland– Cuyahoga County

A proud partner of the
American Job Center network



Cleveland/Cuyahoga County Workforce Development Annual Report

Program Year 2018
July 1, 2018 through June 30, 2019



CITY OF CLEVELAND
Mayor Frank G. Jackson





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“Everyone deserves a chance to have a good job at a good wage. Working together we can help our residents get on a path to upward income mobility and career advancement.”

— **Armond Budish**
Cuyahoga County Executive



“We must connect the available talent in Cleveland to good jobs that help them earn a living wage and contribute to a stronger, more viable local economy.”

— **Mayor Frank G. Jackson**
City of Cleveland

Letter from our
Workforce Development Board Chair



The Cleveland-Cuyahoga County Workforce Development Board is pleased to present the Annual Report for Program Year (PY) 2018, which began on July 1, 2018, and ended June 30, 2019. This report contains information on the programs that are offered in and through OhioMeansJobs|Cleveland-Cuyahoga (OMJ|CC) locations across Cuyahoga County.

Through the good work of county, city, state, contractor and partner staff who collaborate across OMJ|CC to provide employment and training services from six core programs funded by the Workforce Opportunity and Innovation Act (WIOA) and 10 mandatory partner programs, we have helped thousands of individuals in the county secure jobs and job training and establish a career pathway. This report provides a snapshot of the many services and programs provided within OMJ|CC. Highlights of the year include:

- Completing our 2019-2023 Strategic Plan, which will direct our efforts for the next four years in supporting success for businesses and economic opportunity and equity for Cleveland and Cuyahoga County residents through impactful workforce services.
- Supporting industry sector partnerships in manufacturing, healthcare and Information technology through Workforce Connect.
- Providing occupational skills training to nearly 500 people.
- Continuing to strengthen our collaboration with the Cuyahoga County Department of Job and Family Services through joint contract procurement and management of young adult service providers dedicated to implementing the state-mandated Comprehensive Case Management and Employment Program.
- Expanding service locations to pilot adult and youth employment programming at select City of Cleveland recreation centers.
- Hosting our own Local In-Demand Jobs Week, which featured worksite tours, employer and training provider discussions, a reentry employment panel and a job matching event. More than 750 people participated in the week's events.
- Partnering to help bridge the digital divide with the local office of PCs for People, which generously donated 200 free desktop personal computers with hotspots and internet service to eligible customers.

We will continue to promote our services to employers and inform job seekers of the good-paying, in-demand jobs available in our area. As we continue to convene and lead local workforce development initiatives, we invite you to join us at the table!

Sincerely,

A handwritten signature in blue ink that reads "Micki Tubbs". The signature is fluid and cursive.

Micki Tubbs

Chair

Cleveland/Cuyahoga County Workforce Development Board

An aerial photograph of a city grid, likely Cleveland, with a semi-transparent grid overlay. The top half of the image is in shades of orange and red, while the bottom half is in shades of yellow and green. The grid lines are white and semi-transparent, creating a layered effect over the city streets.

Vision

Cleveland Cuyahoga County Workforce Development Board will establish and provide impactful workforce services driving the success of business and economic opportunity, improving racial and economic equity for Cleveland and Cuyahoga County residents.

Mission

To develop and implement innovative partnerships and services that meet businesses' needs for qualified talent and provide residents access to careers and economic mobility.

Goal I

Leverage Workforce Innovation and Opportunity Act (WIOA) programs, services and investments to provide system leadership and address workforce needs and issues

1. Collaborate with partners to align resources and efforts, convene around issues, solve problems collectively, and provide coordinated support
2. Identify, explore, communicate and address critical regional workforce issues
3. Develop improved capacity to analyze OMJ|CC data
4. Support industry sector partnerships in manufacturing, healthcare, information technology, and others as identified
5. Coordinate a county-wide discussion to better connect workforce development and economic development efforts

Goal II

Make OMJ|CC more visible and well-recognized as a place for businesses, residents and partners to go for workforce needs and services

1. Develop and implement an outreach and communication plan for OMJ|CC
2. Collaborate with partners and providers to increase the number of businesses and individual customers served by the OMJ|CC system

Goal III

Support innovation and continuous improvement in public workforce system operations and service delivery

1. Fully leverage the board's role to address local workforce development needs and priorities
2. Regularly review OMJ|CC employment and training services and results for continuous improvement purposes

Goal IV

Play a leadership role and pursue innovation opportunities within the larger workforce ecosystem

1. Collaborate with other workforce ecosystem partners to maximize collective impact
2. Explore board structure options for creating a more nimble organization
3. Explore and develop recommendations for potential new "definitions of success" for workforce programs and services
4. Develop and adopt new or next generation workforce technologies
5. With workforce ecosystem partners, establish a process to assess programs and strategies to scale successful initiatives and discontinue those that are unsuccessful

Cleveland Cuyahoga County Workforce Development Board

Dashboard

15,111

CUSTOMERS SERVED THROUGH OMJ|CC

3,261

JOB SEEKERS PLACED INTO NEW JOBS

1,438

YOUNG ADULTS SERVED IN OUR YOUTH AND YOUNG ADULT RESOURCE CENTER (YRC)

503

CUSTOMERS ACCESSED OMJ|CC AT A CUYAHOGA COUNTY PUBLIC LIBRARY BRANCH LOCATION

356

CUSTOMERS COMPLETED AN OMJ|CC-FUNDED TRAINING PROGRAM

302

YOUNG ADULTS IN YOUTH PROGRAMMING FOUND JOBS

173

RECRUITMENTS COORDINATED BY OMJ|CC

88

PERCENTAGE OF SURVEY RESPONDERS WHO RATED OUR SERVICES "EXCELLENT" OR "GOOD"

WORKFORCE INNOVATION & OPPORTUNITY ACT (WIOA) PROGRAM: ADULT & DISLOCATED WORKERS

WIOA Program Enrollments	5,041	100%
Average Age: 40 years		
Female	2,672	53%
Male	2,369	47%
Black	3,025	60%
White	1,361	27%
Other	655	13%
Special Population		
Dislocated Worker	1,059	21%
Veteran	302	6%
Reentry	907	18%
None of Above Indicated	2773	55%

WORKFORCE INNOVATION AND OPPORTUNITY ACT (WIOA)

WIOA is federally funded through the U.S. Department of Labor. The Cleveland/Cuyahoga County workforce development area is one of 20 local workforce areas and one of over 500 workforce areas across the nation. For Cleveland/Cuyahoga County, the local governance structure is created through an intergovernmental agreement between Cleveland Mayor Frank Jackson and County Executive Armond Budish. Cuyahoga County is the fiscal agent.

The key elements required by WIOA for the local workforce development system include the following:

- Provision of universal access to anyone who seeks employment and training services through a local “One-Stop Career Center” (here called OhioMeansJobs|Cleveland-Cuyahoga County). WIOA requires that the six core programs authorized in its four titles and 10 other required partner workforce programs be integrated and located at the center so that jobseekers can get what they need in “one stop.”
- Demand-driven employment and training services to match training investments to the skills needed by employers for current and projected jobs. WIOA emphasizes the development of sector strategies and career pathways with employers.
- Results must be outcome based across a common set of performance measures. Specific local performance metrics are negotiated with the state based on employment outcomes, median earnings, employment retention, credential attainment and measurable skills gains.
- Priority of services for veterans. The Adult WIOA program is for low-income, public assistance recipients and for those with a basic skills deficiency.

CLEVELAND/CUYAHOGA COUNTY WORKFORCE DEVELOPMENT BOARD (CCWDB)

The Cleveland/Cuyahoga County Workforce Development Board (CCWDB) is a 34-member board appointed by Mayor Frank Jackson and County Executive Armond Budish, with the majority of members representing local businesses and the balance representing higher education, economic development, organized labor and other workforce-related programs and partners.

The CCWDB is responsible for the strategic functions of workforce development as well as the oversight of the operations and services delivered through the OMJ|CC centers and access points.

Workforce Development Plan:

Three needed components for transforming the current workforce development system:

- A workforce with the skills needed for business growth
- Career pathways designed to prepare under-skilled and low-income workers for family-sustaining wage jobs
- A well-coordinated local workforce system

These plans are available online at:

omjcc.us

WIOA EXPENDITURES BY CATEGORY

FOR THE PERIOD 07/01/2018 - 06/30/2019

EXPENDITURE CATEGORY	TOTALS	% OF TOTAL
Young Adult Education and Training	\$3,197,316	27.0%
Career Search and Assistance	\$2,591,094	21.8%
Occupational Training	\$1,651,415	13.9%
One Stop Management/Program Oversight	\$1,323,750	11.2%
Administration	\$1,113,139	9.4%
Business "Demand Facing" Services	\$999,076	8.4%
Young Adult Work Experience	\$984,457	8.3%
TOTALS	\$11,860,247	100.0%



Success Story

Bruce had worked as a CNC machinist since completing high school. After the company he had been with for over a decade relocated to Indiana, Bruce found himself on unemployment and attending an orientation at an OhioMeansJobs center.

Bruce was concerned that, although he had over 10 years of experience in CNC, he did not hold a certification and would have to start his training from scratch. Bruce researched his options and became interested in obtaining his CDL Class A Certification. He worked vigorously with his employment specialist to make this dream a reality.

Bruce attended training at Hamrick Truck Driving School and is excited to work in an in-demand field and provide for his family.

He is currently working full time and continues to express his gratitude to OMJ|CC for this life-changing opportunity!

WIOA Title I: **Adult & Dislocated Worker Program**

Title I of the Workforce Innovation and Opportunity Act (WIOA) authorizes the creation and continuation of programs and activities that support job training and work readiness for unemployed and underemployed adult and dislocated workers as well as youth with barriers to employment. WIOA Title I programs are administered by the United States Department of Labor, mainly through its Employment and Training Administration. This federal program provides funding to states to develop and deliver workforce, reemployment and training programs and services across the nation through American Job Centers. WIOA Adult and Dislocated Worker-eligible customers have access to the Career Services program, including training and follow-up in an American Job Center, in every state and in multiple counties within each state. The federal program also requires priority be given to veterans and individuals or families who are on public assistance or identify as low-income.

In the State of Ohio, American Job Centers are known as OhioMeansJobs Centers. WIOA requires local workforce areas to competitively procure an operator for the OMJ|CC Center. United Labor Agency (ULA) was awarded this contract. ULA is responsible for both the operations of the OMJ|CC Center and the provision of career services, including training and follow-up to adult and dislocated workers under WIOA Title I.



United Labor Agency

The United Labor Agency (ULA) was formed in 1971, created as a 501(c)(3) non-profit whose goal was to address social issues in the Greater Cleveland area. Throughout ULA's 47-year history, workforce needs have been a priority of its work, beginning with a responsibility to dislocated workers, and later expanding contracted services to all unemployed and underemployed adults.

ULA WIOA Title I Adult and Dislocated Worker program staff invest in the reemployment and training needs of their customers and their families. The menu provided through Career Services is broad and the staff are responsible for determining program eligibility and assessing a customer's history, current circumstances and barriers to employment to determine service need. Assessment and job search assistance are services provided to all customers. Additionally, individualized employment planning is a common service that often includes career counseling, basic skills testing, identification of appropriate training programs for in-demand workforce skills and the preparation of training contracts.

ULA WIOA Title I Adult and Dislocated Worker Services Beyond the OMJ|CC Center

Adult and Dislocated Worker program staff offer services throughout the community. Program services can also be accessed at Old Brooklyn, Quincy Place JFS, and Neighborhood Family Service Centers. In 2016, services became available at select Cuyahoga County Public Libraries (CCPL) and Cleveland Public Libraries (CPL). The popularity of customers accessing services in these locations continues to grow and our footprint has evolved according to the community's response and need.

By the end of the program year, customers accessed services in the following CCPL branches: North Olmsted, Fairview, Parma, Garfield Heights, Warrensville Heights, Solon and South Euclid/Lyndhurst. Services were also delivered through the Fleet Branch of the Cleveland Public Library. Employment specialists were able to meet with jobseekers at Y-Haven, YMCA of Greater Cleveland and at the Stella Walsh and Michael Zone Recreation Centers in an effort to provide grassroots services in the community.

Performance Numbers:
Program Year 2018

From July 1, 2018 through June 30, 2019, ULA's OMJ|CC staff assisted thousands of job seekers with obtaining employment and provided occupational skills and on-the-job training to many. Whether at the OMJ|CC Center or at separate locations throughout the community, customers accessed and received a variety of services, including employment support, access to workshops and employer events, recruitment services, and customer service outreach and follow-up.

WIOA Program Employment Placements		
	3,261	100%
Average Wage for all placements	\$13.91	
Education Level		
Less than High School Diploma (HSD) or equivalent	369	11%
GED	193	6%
HSD	1,225	38%
Some College	598	18%
Vocational/Technical	177	5%
Associate's Degree	238	7%
Bachelor's Degree	313	10%
Master's Degree/PhD	148	5%

How Would You Rate Our Services?		
Total Response	4,795	
Excellent	2,442	51%
Good	1,752	37%
Fair	492	10%
Poor	109	2%

WIOA Enrollments:		
	5,041	
Average Age	40 years	
Female	2,672	53%
Male	2,369	47%
Black	3,025	60%
White	1,361	27%
Other	655	13%
Dislocated Worker	1,059	21%
Veteran	302	6%
Justice System-Involved/Reentry	907	18%

Business Services	
Sales Visits to Employers	553
Recruitments	303
Candidate Referrals	2,987
Total Area Hiring Employers	2,496

Did You Use Our Job Postings and Website and Did You Find Them Helpful?		
Total Response	4,980	100%
Yes, Helpful	2,987	60%
Yes, Not Helpful	762	15%
No, Did Not Use Them	1,231	25%

OMJ|CC Center Operations Traffic

Total Traffic for All Locations	16,872	100%
Carnegie Avenue	13,179	78%
Online	1,207	7%
Quincy Place	1,132	7%
Old Brooklyn	800	5%
Libraries	554	3%



Workforce Innovation & Opportunity Act (WIOA) Program: Training

Please note:

Training Performance is dependent upon funding availability

Total Number of Individuals Trained	343	100%
WIOA Individual Training Accounts (ITA)	296	86%
WIOA On the Job Training Accounts (OJT)	47	14%

Title I:

Youth Program

Through WIOA Title I, the Federal Department of Labor provides local Workforce Development Boards with funding for services that provide education, training and employment placement for young adults. Through a competitive bidding process, OMJ|CC awarded contracts to six youth agencies to provide these services for In-School Youth (ISY) and Out-of-School Youth (OSY) ranging in age from 14-24. Per WIOA guidelines, 75% of funding goes to OSY programs.

In-School Youth

Providers include Linking Employment, Abilities and Potential (LEAP), Cuyahoga East Vocational Education Consortium (CEVEC), Cuyahoga Community College – YTA Program, and OhioGuidestone. These programs assist vulnerable young adults in completing school requirements, graduating and creating career plans.

PY 2018 NUMBERS:

135 STUDENTS SERVED

- 30 Students matriculated to next grade level
- 31 Students placed in jobs
- 48 Students obtained a high school diploma/GED
- 26 Students placed in post-secondary school

Out-of-School Youth

Providers include Youth Opportunities Unlimited (Y.O.U.), OhioGuidestone, Cuyahoga Community College-ATA program, Towards Employment and United Labor Agency. These programs offer training, case management, work experience, placement and job coaching services.

PY 2018 NUMBERS:

466 YOUTH CARRIED OVER FROM PREVIOUS YEAR FOR ONGOING SERVICES

582 YOUTH NEWLY ENROLLED IN PY 2018

217 TOTAL JOB PLACEMENTS FOR PY 2018

Demographics: Total Served PY 2018 – WIOA Youth Demographics

Percentage of each category	Black/African American 87%	White 8%	Other 5%	
Male 38%	Cleveland 72%			
Female 62%	Non-Cleveland 28%			



Young Adult Resource Center (YRC)

OMJ|CC has established the Young Adult Resource Center as a primary point of contact for young adults seeking information, resources, training and connections to the local workforce system.

YRC Workshops and Activities

The YRC staff connected with young adults both in the community and at the drop-in center, providing services to more than 1,200 young people through information sessions, referrals, one-on-one coaching, occupational skills training, work experiences, group workshops, career fairs and onsite interviews. In addition, the YRC offers customized job readiness workshops for various community partners throughout the year and hosted groups of teens and young adults from the Cleveland Metropolitan School District, Job Corps, Invictus High School, and the City of Cleveland's Youth Diversion Program.

Young Adult Resource Center Activities

	Individuals*	Activities**
Totals	1,203	4,895
Out-of-School Youth		
Orientation/Information Session	308	310
Group Workshops	205	553
Individual Coaching Sessions	526	1,250
Career Exploration & Planning	188	372
Job Search Activities	216	386
Financial Literacy Training	73	78
Employer Recruitment & Hiring Events	7	7
TABE Testing	220	251
Tutoring & WorkKeys Prep	104	264
Resource Room	102	288
Information & Referral	160	288
In-School Youth		
Orientation/Information Session	9	9
Group Workshops	253	601
Individual Coaching Sessions	29	30
Career Exploration & Planning	23	24
Job Search Activities	32	32
Financial Literacy Training	1	1
TABE Testing	7	7
Tutoring & WorkKeys Prep	39	85
Resource Room	44	46
Information & Referral	13	13

*Each individual coming through the YRC may have received more than one service.

**Each individual coming through the YRC may have participated in an activity multiple times.

WIOA Title 1:

Reentry

OMJ|CC Partner: Towards Employment

New Employment Transitions (NET) is funded in part by OMJ|CC and administered by Towards Employment. Individuals with criminal histories receive help to remove employment barriers; build skills to prepare for and gain employment; retain employment, and remain crime free.

The following services are provided to returning citizens:

- Case management services and the development of an individualized career map
- Job readiness workshops emphasizing life management and workplace success skills and job search training
- Job search and placement
- Employee retention and advancement services
- Supportive services
- Legal services

Through this programming, 288 individuals with prior involvement in the criminal justice system were provided services; 155 started job readiness training with 86% completing job readiness and 75% of those individuals (101) being placed into jobs paying above minimum wage.



Success Story

Sandra B.

After successfully completing job readiness training, Sandra began her work experience at Evergreen Cooperative Green City Growers. After just two weeks, Sandra was hired on as a regular fulltime employee earning \$10 per hour.

Early in 2019, Sandra reached her first step toward her goal when hired at Salvation Army (SA) as a Residential Monitor and has taken on an extra duty of teaching some sessions needed by SA participants.

A year after initially starting the program, Sandra loves her job and is building her skills for future advancement.

WIOA Title II:

Adult Basic Education

OMJ|CC Partner: Aspire Greater Cleveland

Aspire Greater Cleveland is a key partner of OMJ|CC that provides adult basic literacy and education programs including High School Equivalency credentials (GED/HSE), literacy and numeracy skills education, assessments for customers and other services. Additionally, the Cuyahoga Works Career Center of the Cuyahoga County Public Library has recently become part of Aspire Greater Cleveland.

The Aspire program assists adults in developing literacy skills necessary for employment and self-sufficiency; in obtaining the skills necessary to become full partners in the educational development of their children; and in achieving the educational skills necessary to complete their secondary level of education.

Together with Cleveland Public Library and Cuyahoga County Job & Family Services, Cuyahoga County Public Library is working to connect residents with social services and adult education. This funding is made available through the Workforce Innovation and Opportunity Act (WIOA), Title II and the Adult Education and Family Literacy Act (AEFLA).

Several no-cost services provided through Aspire include:

- Basic Skills Education
- Digital Literacy
- Integrated Education & Training
- Adult Basic Education
- High School Equivalency Test Prep/Adult Secondary Education
- English for Speakers of Other Languages
- Career Pathways
- Test Preparation
- U.S. Citizenship
- Accuplacer
- Test of English as a Foreign Language
- Financial Literacy

PERFORMANCE RESULTS THROUGH THE OMJ|CC CENTERS (July 1, 2018 to June 30, 2019)

Total Served (Including TABE testers):	203
Secured Employment:	5
Gained Education Functioning Level:	36
TABE Testing Clients:	158
Became U.S. Citizens:	4



WIOA Title III:

Wagner-Peyser Act and TAA, RESEA, JVSG Programs

OMJ|CC Partner: Ohio Department of Job and Family Services (ODJFS)

Ohio Department of Job and Family Services staff in the OMJ|CC Centers provide services under USDOL programs that enable Ohio's workforce to identify and overcome barriers to employment. The staff strives to provide the services prospective workers need to obtain employment that pays sustainable wages, offers a promising future, and is in-demand by Ohio's employers. In addition, ODJFS staff provide vital information and tools in the OhioMeansJobs Centers, such as employment-related intensive services to veterans and individuals eligible for the other programs listed below.

Wagner Peyser Employment Services

Wagner Peyser Employment Services consists of a variety of employment-related labor exchange services including but not limited to job search assistance, job referral and placement assistance for job seekers; reemployment services for the unemployed; and recruitment services for employers with job openings. Services are delivered through self-service, facilitated self-help services and staff-assisted service delivery approaches, such as job seeker assessment of skill levels, abilities and aptitudes, career guidance when appropriate, job search workshops and referrals to training. Job seekers who are veterans receive priority referrals to jobs and training as well as special employment services and assistance.

Reemployment Services and Eligibility Assessment (RESEA)

The Reemployment Services and Eligibility Assessment (RESEA) program provides reemployment and training services to claimants most likely to exhaust unemployment insurance benefits. Employment professionals within the OhioMeansJobs Center meet one-on-one with the claimants to assist in developing an individualized reemployment plan. To successfully assist the RESEA customer, the following is provided:

- An unemployment compensation eligibility assessment to identify potential issues
- Labor market and career information
- Registration with the Ohio Workforce Case Management System (OWCMS) and OhioMeansJobs.com
- An orientation to OMJ|CC Center services

- A customized, individualized reemployment plan that includes work search activities, accessing services provided through an OMJ|CC or using self-service tools and/or approved training
- A follow-up to the individualized re-employment plan

Jobs for Veterans State Grant (JVSG)

The mission of the Jobs for Veterans State Grant (JVSG) program is to assist eligible veterans, including disabled veterans, campaign veterans, and other targeted veterans and eligible spouses, in alleviating unemployment and underemployment. Policies and programs are implemented to increase opportunities for veterans to obtain employment, job training, intensive services and assistance in employment and training programs. Veterans are provided priority of service in all federal programs operated through OMJ|CC and are required to have first referrals to all job openings and other services.

Trade Adjustment Assistance (TAA) Act

The Trade Adjustment Assistance (TAA) Act provides a variety of benefits and services for workers who become unemployed due to increased imports from, or shifts in work to, foreign countries.

TAA participants receive information about employment and training opportunities, skill assessments, job counseling, help with health care premium costs, job search and relocation allowances, wage supplements, weekly benefits and other supportive services.

WIOA TITLE IV: **VOCATIONAL REHABILITATION**

OMJ|CC Partner: Opportunities for Ohioans with Disabilities (OOD)

Opportunities for Ohioans with Disabilities (OOD) is a partner agency of OMJ|CC. This partnership allows OMJ|CC customers access to OOD's services. OOD works with Ohioans with disabilities to achieve quality employment and independence. It also makes determinations on Social Security disability.

OOD works with partners in business, education and non-profit organizations to facilitate customized employment plans for Ohioans with disabilities and to help Ohio companies recruit and retain employees with disabilities. OOD is the sole agency administering the Social Security Disability Insurance (SSDI) and Supplemental Security Income (SSI) programs in Ohio.

Vocational Rehabilitation (VR) is a program that assists individuals with physical, intellectual, mental health and sensory disabilities to obtain and retain employment.

VR helps individuals with disabilities find a job and achieve greater independence. This involves determining an individual's eligibility; setting an employment goal; developing a plan for achieving an employment goal; and receiving the job services and training needed to get a job. Job coaching and other employment services may also be involved. At OOD, both the Bureau of Vocational Rehabilitation (BVR) and the Bureau of Services for the Visually Impaired (BSVI) are involved in providing VR services.



WIOA

Required Partners

WIOA requires OMJ|CC to work with several partner organizations to serve the different needs of both businesses and job-seeking customers – all in “one stop!” These partners include the following:

AARP Foundation Senior Community Service Employment Program

The AARP Senior Community Service Employment Program helps low-income people aged 55 and over find employment. OMJ|CC’s job readiness program is not only a prerequisite for our program, but serves as a vehicle for equipping participants with the soft skills needed to successfully seek permanent employment. More than 90% of our participants share favorable remarks about the value of the workshop at OMJ|CC.

Cleveland Job Corps Center

WIOA authorizes Job Corps to serve as a no-cost, residential education and career technical training program helping economically disadvantaged young people ages 16-24 improve the quality of their lives through career, technical and academic training. The Cleveland Job Corps serves as many as 345 students at its campus and offers hands-on training in high-demand industries including health care, advanced manufacturing and construction. Eighty-eight percent of its graduates go on to careers, attend college or join the military.

Cleveland Metropolitan Housing Authority

OMJ|CC’s partnership with CMHA extends to the Jobs Plus program and other jobs programs on which we collaborate for the benefit of CMHA residents.



Council of Economic Opportunities of Greater Cleveland (CEOGC)

Through the Community Service Block Grant, CEOGC promotes activities for low-income individuals to reduce the causes and conditions of poverty in communities. In addition to offering the Head Start and Early Childhood Education programs, the CEOGC provides health and nutrition counseling, family development support, access to mental health services, and job readiness programs for young adults.

Cuyahoga Community College (Tri-C)

Tri-C represents an intersection of funding and services between the Carl D. Perkins Career and Technical Education Act of 2006 and the Workforce Innovation and Opportunity Act (WIOA). The partnership between Tri-C and OMJ|CC has afforded many Tri-C students the opportunity to utilize WIOA funds to gain education and skills to enter high-quality, in-demand jobs and careers.

Temporary Assistance to Needy Families (TANF)

In addition to the CCMEP program described in the section on our youth programs, OMJ|CC and the County Job and Family Services department (CJFS) also work collaboratively with adults who are on TANF benefits. OMJ|CC has placed staff in two of the CJFS WORC Centers. To fully integrate operations for the State of Ohio's Comprehensive Case Management and Employment Program (CCMEP) for eligible youth, eight TANF staff have been co-located at our OMJ|CC 1910 Carnegie location since June 2018.



IN-DEMAND JOBS WEEK EVENT

OMJ|CC produced a full week of activities to celebrate the Governor's Office of Workforce Transformation's "In-Demand Jobs Week" March 11-15. We planned a number of informative and interactive events with many of our partners to get the word out about "opportunity occupations." Opportunity occupations are in-demand jobs for individuals with job skills that offer a median annual salary of \$35,000 and the potential for growth, but do not require a bachelor's degree.

2019 In-Demand Jobs Week Schedule

Monday, March 11th

- All-Day Orientation
- Re-Entry Panel at NorthStar

Tuesday, March 12th

- Lincoln Electric Training Center Tours
- Resume & Interview Workshops at Garfield Heights Library
- Gent Manufacturing Tour

Wednesday, March 13th

Training Provider Information Sessions:

- Great Lakes Truck Driving School
- Cleveland Tech Elevator (IT)
- VIP Dental Assisting

Thursday, March 14th

Employer Information Sessions:

- Orlando Baking Company
- Southwest General
- Dominion Energy

Tours:

- Cleveland Job Corps
- Tri-C Metro Manufacturing Center
- SIFCO Forge

Friday, March 15th

- Job Match Day Event with 42 participating members

Team NEO released a new report, "Aligning Opportunities in Northeast Ohio," addressing the skills gap in Northeast Ohio. Demand for entry-level job candidates currently exceeds supply. Employers cannot fill hundreds of in-demand jobs. However, there are thousands of NE Ohio residents who do not have the skills necessary to fill the open jobs. During In-Demand Jobs Week, more than 750 people attended a job match event, toured a manufacturing workspace, participated in workforce seminars or attended workshops. We embarked on a professional outreach campaign to enhance our presence that included TV, radio, public access TV and earned media coverage promoting OMJ|CC, our services and In-Demand Jobs Week.



**TOTAL ATTENDEES FOR ALL
IN-DEMAND JOBS WEEK EVENTS: 756**

CITY OF CLEVELAND/CUYAHOGA COUNTY WORKFORCE DEVELOPMENT BOARD 2018-2019



CITY OF CLEVELAND
Mayor Frank G. Jackson



Camille Ali

*Vocational Rehabilitation Supervisor
Opportunities for Ohioans with
Disabilities Agency*

Marzell Brown

*Talent Management Lead
Control & Visualization Business
Rockwell Automation*

Gabe Bruno

*Chief Human Resources Officer
The Lincoln Electric Company*

Ted Carter

*Chief Economic Development Officer
Cuyahoga County Dept.
of Development*

Senayt Fekadu

*Owner
Shoga*

Grace Gallucci

*Executive Director
Northeast Ohio Areawide
Coordinating Agency (NOACA)*

William Gary

*Executive Vice President
Workforce & Economic
Development Dept.
Cuyahoga Community College*

Kevin Goodman

*Partner, Managing Director
BlueBridge Networks*

Aaron Grossman

*Chief Executive Officer
Alliance Solutions Group*

Michael Jeans

*President
Growth Opportunity Partners, Inc.*

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ODJFS/Office of Workforce
Development*

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